

## 2020 Door County Lodging Membership

\$400-500 annual | \$300-400 seasonal | \$200 listing only

## What is Door County Lodging?

**DoorCountyLodging.com** is a fully responsive website, locally owned and operated by real human beings with experience in the lodging industry, and focused on promoting our member properties through Social Media



interaction, Last Minute Lodging & Seasonal Blogs, Lodging Specials & Events Calendar, and our Free Concierge Service, connecting members with potential guests who are actively looking for lodging in Door County, WI.

## DoorCountyLodging.com can help you...

- ☑ **Drive Traffic to YOUR Website!** Since 1997, our website has been designed to drive traffic to *your* website for more information and reservations. Relaunched in 2014 the Door County Lodging website features a **Responsive Web Design**, which means it displays well on computers, smartphones, and tablets.
- ☑ **Be Found by Door County Visitors** with our **searchable member listings**. Be found by Village or Lodging Type, or by searchable keywords from your listing.
- ☑ Connect with Potential Guests with our Free Concierge Service! This unique feature is highly utilized by visitors to assist them in finding lodging options for specific dates or needs. Receive requests by email from potential guests and respond with your availability and options to suit their needs.
- ☑ Engage with Customers Online with our robust Social Media Presence, sharing your posts, events, lodging specials, and booking links, as well as DC Lodging blogs featuring your #lastminutelodging options & specials as busy weekends approach.

## **Annual Membership Includes:**

### ✓ FULL LISTING on DoorCountyLodging.com

- Logo, Photo & Descriptive Text
- Location & Phone Number
- Your Website & Social links

### ✓ PARTICIPATION in our Concierge Service!

- FREE for guests to use to connect with our members!
- Receive **Lodging Inquiry Emails** and reply if you can accommodate the request.
- DC Lodging staff **Communicates** lodging options to the interested parties and puts them in contact with properties whose accommodations suit their needs.

### ✓ <u>Social Media INTERACTION</u>

- We **Share** our **Blogs**, **Member Specials**, and **Events** for maximum visibility
- We Follow You & Share Your Posts, Photos & Tweets
- Feature Posts available a la carte (see rates below)
   @DoorCountyLodging on Facebook (7,800+)
   @DoorCounty on Twitter (3,760+)
   @DoorCounty411 on Instagram (600+ New in 2019!)



### ✓ INCLUSION in DCL Blogs & Events Calendar

- **Respond to emails** for Open Rooms to be included in holiday & festival weekend #LastMinuteLodging Blogs
- Be included in **Specials & Packages Blogs** highlighting seasonal offerings, packages **&** discounts.
- NEW in 2020! Lodging Specials Calendar: Your lodging packages and specials are discoverable by keyword search from our Specials & Events Calendar!

First of all, thank you for doing all the leg work finding accommodation options for us for this weekend.

We were able to secure reservations... Looks like a great place right on the water. I may even get a little fishing in.

We're all looking forward to an enjoyable and relaxing time in Door County and we have you to thank for it. Once again, thanks for your help. ~ George G.

Join NOW! Call Jon at (920) 868-15082 or Email marybeth@doorcountylodging.com



## What Do Our Concierge Service Users Love?

"The staff is very friendly and responsive."

"They do the searching for you!"

"Wide varied of lodging choices."

"Fast and easy to use!"

"Being able to get recommendations based on specific needs saves a lot of time and phone calls."

(2019 User Survey Sampling)

# DoorCountyLodging.com **Google Analytics**

### Online since 1997

Since new site launched in 2014:

Over 500,000 Hits

Over 170,000 Sessions

Over 3,300 Concierge Requests

### Over 20,000 Visits in 2019

### **Average Monthly Traffic**

4,085 Hits & 1,795 Sessions

### **Traffic Acquisition:**

53.6% = Organic Search Results

13.4% = Social Referrals (primarily Facebook – blog & event link clicks)

Lodging:  Street Address:  Village:  Website:  Reservations Email:  Reservations Phone:  Contact:  Billing Address:				to marybeth@doorcountylodging.com:  1. Logo + Main Photo (JPEG, PDF, or PSD)  2. *Photos (10+ for use in Social Media & Blogs)  3. Social Media Links (Facebook, Twitter, Instagram, Pinterest, TripAdvisor, Yelp, RSS Feed)  4. Descriptive Text for Listing (50-75 words is best - max 125 words)  5. Amenities List (on-site & in-room)  *Signing this contract gives DCL permission to use your social media and/or website images to promote your business.)				
-					A La Carte Services		Multiple Properties?	
Standard: \$500/year  B&B: \$400/year  (fewer than 12 rooms)			tandard: \$400/year  B&B: \$300/year  (fewer than 12 rooms)		Full Listing \$200/year Max 3 Categories.		Save on Annual Rates with Bundle	
<ul> <li>✓ Concierge Service Emails</li> <li>✓ Social Media Interaction</li> <li>✓ Full Listing on Website</li> <li>✓ Specials &amp; LML Blogs</li> <li>✓ DC Events Calendar</li> <li>✓ Changes or updates as needed</li> </ul>		Concierge Service Emails Full Listing on Website May-October Services: Social Media Interaction Specials & LML Blogs DC Events Calendar			Social Media Featured Posts \$100/each  Max 1 Featured Post per member per platform per week.  See next page to select.		Membersnips:  For More Info Call (920) 256-1873 or Email marybeth@ doorcountylodging .com	
ARCH CA	TEGO	<b>PRIES</b> (Highlig	ht, Circle o	or X i	in the boxes that app	oly.)		П
*Open in Winter		Homes & Cottages		Resorts & Confere		nce Centers		
Bed & Breakfasts		nns, Hotels & Motels		Suites & Condominiums				
DGING A	AMEN	ITIES (Highlig	iht, Circle c	or X	in the boxes that ap	ply.)		
Outdoor Pool		Free Wi-Fi		On-Site Dining I		L	ive Music	
Indoor Pool		In-Room Fireplaces		Full Kitchens		W	Waterfront	
Hot Tub/ Whirlpool		In-Room Whirlpools		Continental Breakfast		Γ	Group Discounts	
SIGN & DATE/ 2020			1997	Membership Shee Door Count PO Box 1033		y Lodging		
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#### DOOR COUNTY LODGING - SOCIAL MEDIA FEATURED POSTS Select Request **Quantity &** Create Rate / Post **Platform** Post Date **Post Content** ☐ @doorcountylodging ☐ @doorcounty411 ☐ Up to 50 words of text **Facebook** ☐ High Resolution Image **Limitations:** or Video □ URL Max 1 featured post per X \$100 □ Facebook handle week per member ☐ Requested Post Date = \$ \_\_\_\_\_ Max 3 featured per week **Featured** for each post @DoorCountyLodging **Post** \*No logos or text on image Max 3 featured per week (jpeg, png, mov, mp4) @DoorCounty411 ☐ Up to 50 words of text ☐ @doorcounty411 ☐ High Resolution Image **Limitations:** Instagram $\Box$ CLAIM or Video ONE FREE! Max 1 featured post per □ Location week per member ☐ Hashtags ☐ Instagram handle Max 3 featured per week X \$100 ☐ Requested Post Date @DoorCountyLodging **Featured** for each image = \$ \_\_\_\_\_ **Image** Max 3 featured per week \*No logos or text on image @DoorCounty411 (ipeg, png, mov, mp4) ☐ 140 characters of text □ @doorcounty **Twitter** (includes spaces) **Limitations:** ☐ High Resolution Image x \$100 ☐ URL Max 1 featured Tweet ☐ Location and Hashtags per week per member = \$ \_\_\_\_\_ ☐ Twitter handle **Featured** Max 1 featured per day \*No logos or text on image **Tweet** @DoorCounty (ipeg, png) **Email Post Content & Requested Post Dates/Weeks to** Total Due: \$ marybeth@doorcountylodging.com Social Media Posts Invoiced separately from Membership. \*Note: Social Media Invoices must be paid 30 days prior to post-date.